



## Chip Conklin

**Principal  
New Jersey**

### Professional Experience

Graham 'Chip' Conklin serves as a Principal in our New Jersey office, bringing over 39 years of commercial real estate expertise. A trusted broker, Chip specializes in strategic planning, skilled negotiation, and in-depth market research and analysis. His client-focused approach ensures that each real estate strategy aligns seamlessly with business development goals and operational needs.

In 1993, Chip founded the office division of Strategic Alliance Partners LLC, establishing a platform built on tenant advocacy. In 2004, following the firm's merger with Savills, he became a Senior Managing Director in the newly formed Rutherford office, a role he held for 21 years. In 2025, Chip joined Cresa, where he continues to advise both Fortune 500 companies and local businesses across industries including healthcare, law firms and financial services.

Chip began his real estate career in commercial mortgage and investment, where he was involved in placing debt with institutional lenders and evaluating investment opportunities. During this time, he successfully secured financing for 15 New Jersey development projects on behalf of 10 major developers.

### Clients

- Esai Inc.
- ORIX Credit Alliance
- Astellas Pharma US, Inc.
- Homebridge Financial Services
- MALO Clinic
- McElroy, Deutsch Law Firm

### Awards and Achievements

As a broker, Chip has been recognized as a top producer at Strategic Alliance Partners and Savills. He has also been awarded by Hartz Mountain Industries, Advance Properties, and Mack-Cali, as well as received CoStar's 'Power Broker' award on multiple occasions.

### Affiliations

As an active member of the community, Chip coached his town's travel baseball and even orchestrated the design, fundraising, and construction of a college-style field for the town's high school baseball program. He also spent 6 years playing for the Seattle Mariners and Oakland Athletics organizations, winning 4 minor league championships and played in 3 All-Star games. Chip is also a member of The Promise Foundation, a nonprofit association that educates people about melanoma.

### Education

Jacksonville University, Bachelor of Arts  
NYU School of Real Estate, Certificate of Commercial Real Estate

### Contact

201.335.1248 office  
201.410.8954 mobile  
cconklin@cresa.com