



Tad Laws

**Director, US Recruiting and Chicago Market Leader
Chicago**

Professional Experience

Tad Laws serves as the Market Leader for Cresa's Chicago office, where he oversees a team of more than 40 professionals across brokerage, project management, and operations. Since joining Cresa in 2019, he has led the office through significant growth, nearly tripling both its revenue and headcount.

In addition to his local leadership role, Tad also serves as Cresa's Head of National Recruiting, responsible for developing and executing the firm's strategic recruiting initiatives across North America.

Before joining Cresa, Tad held leadership positions at several global real estate firms, where he specialized in broker recruitment, retention, acquisitions, training, and sales management. He began his career as a tenant representative broker in downtown Chicago.

Education

- B.A. - Political Science & Economics - Indiana University of Bloomington

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